

Customized Managed Services for Complex IT Environments

GSI is a leading managed services provider, specializing in the design and management of complex, customized hosting environments. The company initially opened its doors in 1996 as a web application developer. In answer to our clients' critical IT needs, however, GSI soon evolved into providing a full complement of managed services, including hosting, storage management, data security and compliance. Our many years of in-the-trenches data security and IT experience, coupled with a keen desire to deliver unprecedented client support, have earned us a premier position in managed services. GSI's valued clients rely on us for varying degrees of managed IT services, which we provide with a confidence and competence not easily found among our competitors.

While technical capabilities are indeed critical and a core GSI strength, our primary differentiator is how we deliver our services. At GSI, we merge enhanced levels of IT security and performance with a unique, customized approach to client service. We pride ourselves on building long-lasting client relationships – an effort that begins the moment a client steps through our doors and continues from that point forward. We strive to understand every intricate detail of the client's IT environment and their related business objectives and core competencies. GSI then builds upon that knowledge by pulling together the best combination of infrastructure, technology and management to satisfy – and even exceed – each client objective. Our capabilities as a total solution provider are unparalleled, as GSI endeavors to provide clients not only enterprise-level physical infrastructure, redundancy and security, but also expert, professional management of their complex environment.

Key features of GSI Managed Services

Dedicated Support

GSI's intense resolve to develop meaningful, sound relationships with our clients is ingrained into the very fabric of GSI. Our large team of certified, highly trained and competent IT professionals we call ServerHeroes® plays a pivotal role in the GSI/client relationship. Each client benefits from their own dedicated ServerHeroes team, made up of network and system engineers, and technical and client support individuals, who work together to achieve the ultimate in client satisfaction. These experts become deeply entrenched in understanding the client's many diverse system requirements, and assume ownership of all related technical and operational details. The ServerHeroes possess an innate readiness to come to the client's aid in a responsive, professional manner, and take great pride in working on behalf of the client's best interests, 100 percent of the time.



GSI ServerHeroes

Solid Infrastructure

GSI's rock-solid infrastructure consistently supports client's vital IT systems, business applications and mission-critical data with the highest levels of security, redundancy, reliability, scalability and technology. Each of our enterprise-class data centers features time-tested equipment and networking technologies, and are under the constant supervision of highly trained, dedicated facilities staff – yet another unique hallmark of GSI. The staff's collective, hands-on knowledge of the client's environment enables us to efficiently and successfully live up to our clients' expectations.



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Customized Solutions

From the simplest, most straightforward solution to a highly customized, complex package of managed services, GSI is well-positioned to deliver optimum results for the client. GSI strives to accommodate each client's specific requirements by providing the best-suited configuration – whether it is colocation, dedicated hosting, VMware virtualization, a mix of the aforementioned or even “GSI Anywhere,” where GSI manages the solution that resides within the client's own space. What matters most to GSI is providing our clients with choice, flexibility, and ultimately, maximum ROI through delivery of a highly successful IT environment.

Expert Management

GSI offers a robust, comprehensive suite of managed services, with GSI taking on as much or as little of the overall solution management as the client desires. Our Essential IT administration capabilities are well-suited for a client with a simpler environment requiring basic GSI support to supplement their own IT staff's capabilities. GSI's Optimal IT administration addresses the more complex management requirements of a client with business-critical solutions and production systems, in need of constant, proactive GSI service management. And for a client with heightened security requirements, GSI can add a layer of advanced security measures to satisfy even the most stringent of data security standards, such as HIPAA, Sarbanes-Oxley or PCI DSS.



Optimal Managed Services

Security Validation

Adherence to Payment Card Industry – Data Security Standards (PCI DSS) is commonly regarded as the hosting industry's “high bar” for security validation. GSI is an expert in this area, having successfully achieved PCI DSS compliance for ourselves and our clients longer than any other service provider. Our many years of PCI DSS compliant hosting experience, coupled with a varied clientele, have allowed us to develop a deep knowledge of data security. With security an integral component of our daily operations, GSI provides clients the enterprise-level technical support required to maintain the health of their business, and mitigate the risk and potential costs associated with a security breach.



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